

**Life Insurance Financial Advisors (Harvest Risk Solutions)  
Johannesburg Metro, Gauteng (South Africa)  
Market Related Basic Plus Commission Neg**



Permanent skilled level position at Harvest Risk Solutions in the Financial (Insurance) industry.

Posted by Harvest Talent on 08/05/2014.

**Purpose of the Job:**

After successfully completing intensive training by Discovery Life, successful candidates will be expected to market and acquire new funeral scheme business through outbound sales.

**Key Job Duties or Responsibilities:**

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- Marketing of life insurance products (Emerging markets)
- Relationship building with clients
- Achieving daily/weekly and monthly targets

**Critical Skills or Competencies:**

- Understanding of product and service within the entry level markets
- Insurance industry understanding
- Planning and organizing skills
- Persuasiveness and influencing
- Ability to communicate in at least three official languages and which two should be African languages
- Presentation Skills
- Well-spoken and confident, must have excellent telephone skills

**Qualifications & Experience:**

- Minimum Matric
- Written and Completed RE Exam a definite advantage
- Minimum of 3 years' experience within the financial service industry of which at least 1 year should be outbound sales experience.
- Must have their own transport as travel is involved
- **Other requirements:** Must be criminal and credit check clear. Documents in support of credit disputes may be forwarded with application

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